

B.B.A. in Management

Code	Title	Semester Hours
St. Mary's University Core ¹		
SMC 1301	Foundations of Civilization	3
SMC 1311	Foundations of Reflection:Self	3
SMC 1312	Foundations of Reflection: Nature	3
SMC 1313	Foundations of Reflection: Others	3
SMC 1314	Foundations of Reflection: God	3
SMC 2301	Foundations of Practice: Ethics	3
SMC 2302	Foundations of Practice: Civic Engagement and Social Action	3
SMC 2303	Foundations of Practice:Fine Arts and Creative Process	3
SMC 2304	Foundations of Practice: Literature	3
SMC 4301	Capstone Seminar: Prospects for Community & Civilization	3
Greehey School of Business School Specific Core		
Social Sciences		6
EC 2301	Introductory Macroeconomic Theory	
EC 2303	Introductory Microeconomic Theory	
Rhetoric & Composition ²		3
EN 1311	Rhetoric and Composition	
Literature		3
Select any EN 23XX literature course		
Mathematics		3
MT 1305	Finite Mathematics	
Theology		3
Select one of the following:		
TH 3301	Major Old Testament Themes	
Advanced Theology 33XX/43XX		
HU 3300	Perspectives and Themes in History, Philosophy and/or Theology	
Speech		3
Foreign Languages		6
MN 2320	Business Communications	
Select one of the following options:		
6 hours of Second Year level (2311, 2312) in a language in which the student has prior knowledge or training		
6 hours of Introductory level (1311, 1312) in which he/she has no prior training or knowledge		
12 hours of CLEP/AP credit		
3 hours of a foreign language not previously studied and 3 hours of an additional foreign language experience (summer language course in connection with an approved study abroad program or any required business school course with a language component)		
Greehey School of Business School Common Body of Business Knowledge		
AC 2310	Introduction to Accounting I	3
AC 2320	Introduction to Accounting II	3
BA 1310	Fundamentals of Business Enterprise	3
BA 3351	The Legal Environment of Business	3
BA 4380	Business Policy & Strategy	3
BA 4334	Business Ethics & Corporate Social Responsibility	3
FN 3310	Corporate Finance	3
IB 3321	US Business in an Interdependent World	3
MK 3310	Principles of Marketing	3
MT 2306	Business Statistics	3

MN 3330	Organizational Behavior	3
QM 3330	Management Infor Systems	3
QM 3321	Business Analytics	3
QM 4330	Operations Management	3

Management Major Courses

Management Core Courses

MN 3360	Study in Leadership	3
MN 3370	Human Resource Management	3
MN 4330	Negotiation and Conflict Resolution	3

Tracks	18
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Select one of the following outlined below:

General Track

Entrepreneurship and Innovation Track

Proficiency in Information Technology and Information Literacy

Business majors will fulfill the Information Technology Proficiency Requirement through the completion of courses within the Common Body of Business Knowledge.

Total Semester Hours	126
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¹ All St. Mary's Core SMC 13XX "Reflection" courses must be completed before registering for SMC 23XX "Practice" courses. "Reflection" courses can be taken in any order followed by "Practice" courses in any order.

² Grade of "C" or better is required. International students may be required to take EN1313 to fulfill this requirement.

All prerequisites must be completed with a "C" or better (MT 1305, MT 2306, AC 2310, AC 2320, EC 2301, EC 2303).

All Business courses must be completed with a "C" or higher.

General Track

Code	Title	Semester Hours
General Track Courses		
IB 4358	International Management	3
QM 4340	Business Intelligence	3
or QM 3360	Enterprise Resource Planning	
MN 4390	Seminar in Management	3
Management Elective		6
Select any two of the following:		
MN/EI 4320	Management Consulting	
MN/EI 3310	The Entrepreneurial Mindset	
MN/EI 4300	Special Topics in Entrepreneurship and Innovation	
MN/EI 4310	3-Day Startup: Innovation in Action	
MN 4355	Employment Law	
MN/EI 4375	Internship in Management/Entrepreneurship & Innovation	
Business Elective		3
MN 4320	Management Consulting	
FN 3340	Fundamentals of Risk Management	
FN 4380	Employee Benefits Management	
IB 4355	Managing in Cross-Culture Envi	
MK 3370	Selling & Sales Management	

Select one of the following:

Total Semester Hours	18
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Entrepreneurship and Innovation Track

Code	Title	Semester Hours
Entrepreneurship and Innovation Track Courses		
MN 3310	The Entrepreneurial Mindset	3
MN 3340	Innovation and Entrepreneurial Opportunities	3
MN 3390	Managing Growth	3
MN 4310	3-Day Startup: Innovation in Action	3
MN 4380	Values-Driven Intrapreneurship	3
Management Elective		3
Select one of the following:		
MN/EI 4320	Management Consulting	
MN/EI 3355	Entrepreneurial Management	
MN/EI 4300	Special Topics in Entrepreneurship and Innovation	
MN/EI 4340	Crowdfunding	
MN 4355	Employment Law	
MN/EI 4375	Internship in Management/Entrepreneurship & Innovation	
MN/EI 4398	International Entrepreneurship	
Total Semester Hours		18

This is a recommended degree plan subject to changes. Please meet with your advisor on a regular basis.

First Year

Fall	Semester Spring Hours	Semester Hours
SMC 13XX	3 SMC 13XX	3
SMC 13XX	3 SMC 13XX	3
EN 1311	3 EC 2301	3
MT 1305	3 AC 2310	3
BA 1310	3 MT 2306	3
ND 0101	0	
15		15

Second Year

Fall	Semester Spring Hours	Semester Hours
SMC 13XX	3 SMC 23XX	3
Literature	3 SMC 23XX	3
EC 2303	3 SMC 23XX	3
Foreign Language	3 Foreign Language	3
MN 2320	3 IB 3321	3
AC 2320	3 MK 3310	3
18		18

Third Year

Fall	Semester Spring Hours	Semester Hours
SMC 23XX	3 Advanced Theology	3
BA 3351	3 IB 4358	3
FN 3310	3 QM 3330	3
MN 3330	3 MN 3360	3
QM 3321	3 MN 3370	3
15		15

Fourth Year

Fall	Semester Spring Hours	Semester Hours
QM 4330	3 SMC 4301	3
QM 4340	3 BA 4334	3
MN 4330	3 BA 4380	3
Management Elective	3 MN 4390	3
Business Elective	3 Management Elective	3
	15	15

Total Semester Hours 126

This is a recommended degree plan subject to changes. Please meet with your advisor on a regular basis.

First Year

Fall	Semester Spring Hours	Semester Hours
SMC 13XX	3 SMC 13XX	3
SMC 13XX	3 SMC 13XX	3
EN 1311	3 EC 2301	3
MT 1305	3 AC 2310	3
BA 1310	3 MT 2306	3
ND 0101	0	
	15	15

Second Year

Fall	Semester Spring Hours	Semester Hours
SMC 13XX	3 SMC 23XX	3
Literature	3 SMC 23XX	3
EC 2303	3 Foreign Language	3
Foreign Language	3 IB 3321	3
MN 2320	3 MK 3310	3
AC 2320	3 EI 3310	3
	18	18

Third Year

Fall	Semester Spring Hours	Semester Hours
SMC 23XX	3 FN 3310	3
BA 3351	3 QM 3330	3
MN 3330	3 MN 3360	3
QM 3321	3 EI 3390	3
EI 3340	3 Management/Entrepreneurship and Innovation Elective	3
	15	15

Fourth Year

Fall	Semester Spring Hours	Semester Hours
SMC 23XX	3 SMC 4301	3
QM 4330	3 Advanced Theology	3
EI 4310	3 BA 4334	3
MN 4330	3 BA 4380	3
MN 3370	3 EI 4380	3
	15	15

Total Semester Hours 126